









## First Fridays Event Partnership Opportunities

An immersive experience showcasing the best of what downtown South Bend has to offer. Taking place the first Friday of each month year-round, with a different theme each month, First Fridays features live music, dining & retail specials, art receptions, kid-friendly activities, and much more.

| Sponsorship Levels  | Presenting<br>\$10,000<br>\$40,000<br>Promotional Value | Visionary<br>\$5,000<br>\$15,000<br>Promotional Value | Champion<br>\$3,000<br>\$10,000<br>Promotional Value | Ambassador<br>\$1,000<br>\$8,000<br>Promotional Value |
|---|---|---|--|---|
| Appearance on Printed Materials  Posters                                | ✓   | ✓   | ✓  | ✓   |
| Magnets   | $\checkmark$  |   |  |   |
| Appearance in Online Advertising Business featured on Facebook          | ✓   | ✓   | ✓  | ✓   |
| Press Release   | ✓   | ✓   | ✓  | ✓   |
| First Fridays Website   | ✓   | ✓   | ✓  | ✓   |
| Facebook Event Pages  | ✓   | ✓   |  |   |
| On-site Presence Company banner at event                                | ✓   | ✓   | ✓  |   |
| Opportunity for booth in high-<br>traffic area                          | ✓   | ✓   | ✓  | ✓   |
| Opportunity to distribute materials                                     | $\checkmark$  | ✓   | $\checkmark$   | ✓   |
| DTSB provides tent, table, and chairs for booth                         | ✓   |   |  |   |
| Opportunity to address the crowd via microphone at select First Fridays | ✓   |   |  |   |
| Extra Opportunities   | _   |   |  |   |
| Naming rights: official presenting sponsor of DTSB First Fridays        | ✓   |   |  |   |
| Your choice of available naming rights                                  |   | ✓   | ✓  |   |

First Fridays related posts generated 235,240 reach and 16,271 engagement last year

First Fridays related website pages generated 46,636 page views last year.

